

2007 Fourth Quarter MD&A table of contents

Overview of the Fund and Clearwater
Selected annual information
Vision, core business and strategy
Capability to deliver results
Explanation of annual results
Liquidity and capital resources
Explanation of fourth quarter results
Outlook
Risks and uncertainties
Other information
 Transactions with related parties
 Critical accounting policies
 Summary of quarterly results
Definitions and reconciliations

MANAGEMENT'S DISCUSSION AND ANALYSIS

This Management's Discussion and Analysis ("MD&A") was prepared effective March 28, 2008.

The Audit Committee and the Board have reviewed and approved the contents of this MD&A as well as the related 2007 fourth quarter news release.

This MD&A should be read in conjunction with the annual financial statements, and the annual information form, which are available on Sedar at www.sedar.com as well as Clearwater's website, www.clearwater.ca.

Clearwater has established and maintains disclosure controls and procedures over financial reporting, as defined under the rules adopted by the Ontario Securities Commission in multilateral instrument 52-109. The Chief Executive Officer (CEO) and Chief Financial Officer (CFO) have evaluated the design and effectiveness of Clearwater's disclosure controls and procedures as of December 31, 2007 and have concluded that such procedures are adequate and effective to provide reasonable assurance that the material information relating to Clearwater and its consolidated subsidiaries would be made known to them by others within those entities to allow for accurate and complete disclosures in annual filings.

Management is also responsible for the design of internal controls over financial reporting (ICFR) within Clearwater in order to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with Canadian generally accepted accounting principles. Management's documentation and assessment of the design of Clearwater's ICFR was completed as of December 31, 2007 with a focus on processes and controls in areas identified as being "key risk areas".

Management has evaluated the design of Clearwater's ICFR as of December 31, 2007 and believes the design to be sufficient to provide such reasonable assurance.

Management has determined there were no changes to Clearwater's ICFR during the year ended December 31, 2007 that have materially affected, or were reasonably likely to materially affect its ICFR.

COMMENTARY REGARDING FORWARD-LOOKING STATEMENTS

This Report may contain forward-looking statements. Such statements involve known and unknown risks, uncertainties, and other factors outside management's control including, but not limited to, total allowable catch levels, selling prices, weather, exchange rates, fuel and other input costs that could cause actual results to differ materially from those expressed in the forward-looking statements. The Fund does not assume responsibility for the accuracy and completeness of the forward-looking statements and does not undertake any obligation to publicly revise these forward-looking statements to reflect subsequent events or circumstances.

OVERVIEW OF THE FUND AND CLEARWATER

Clearwater Seafoods Limited Partnership ("Clearwater") is the largest publicly traded shellfish company in North America and is widely recognized for its consistent quality, wide diversity, and reliable delivery of premium seafood, including scallops, lobster, clams, coldwater shrimp, crab and ground fish. Our key competitive advantages include our ownership of significant quotas in key species, our innovations in harvesting and processing technologies, and our vertical integration, which allows Clearwater to manage marketing, sales and distribution in-house. Since it's founding in 1976, Clearwater has invested in science, people, technology, resource ownership and resource management to preserve and grow its seafood resource. This commitment has allowed Clearwater to remain a leader in the global seafood market.

Clearwater Seafoods Income Fund (the "Fund") is a limited purpose, open-ended trust established under the laws of the Province of Ontario. The Fund was created to acquire and indirectly hold the securities of Clearwater Seafoods Limited Partnership.

The Fund commenced operations in July 2002 following its initial public offering. The following table illustrates the changes in unit capital from initiation to date, as well as the related investment in Clearwater.

Date	Number of units issued	Method and related investment in Clearwater	Ownership of Clearwater by the Fund
July 2002	21,170,435	IPO (acquired equal number of units)	45.36%
August 29, 2002	2,117,043	Over-allotment option granted to the underwriters – acquired equal number of units	49.9%
December 27, 2002	1,271,186	Private placement - acquired equal number of units	51.23%
May 1, 2003	4,000,000	Warrants converted to units - acquired equal number of units	54.98%

September 17, 2003	848,962	Private placement - acquired equal number of units	55.71%
Various dates in 2007	1,162,100	Normal course issuer bid – reduced investment by \$5,583,000	54.71%
January 2008	500,000	Normal course issuer bid	54.27%

On June 15, 2004, the Fund completed an offering for \$50 million of 7% convertible unsecured subordinated debentures, which are due December 31, 2010 and used the proceeds to purchase 4,081,633 Class C units issued by Clearwater. The convertible debentures pay interest semi-annually and are convertible at any time up to maturity at the option of the holder into trust units of the Fund at a conversion price of \$12.25 per trust unit. The Clearwater Class C units are all held by the Fund and these units exist under an agreement whereby they will be converted, redeemed or retracted in a manner that corresponds to any conversion, redemption or repurchase of the convertible debentures of the Fund.

On March 9, 2007, the Fund completed an offering for \$43.5 million of 7.25% convertible unsecured subordinated debentures, which are due March 31, 2014. On April 11, 2007 the Fund's syndicate exercised the over-allotment option in the amount of \$4,542,000 principal amount of convertible unsecured subordinated debentures. The convertible debentures are convertible at any time up to maturity at the option of the holder into trust units of the Fund at a conversion price of \$5.90 per trust unit. The debentures pay interest semi-annually in arrears on March 31 and September 30, commencing September 30, 2007. The debentures are not redeemable before March 31, 2010. On and after March 31, 2010, but before March 31, 2012, the debentures may be redeemed at the option of the Fund provided that the market price of the trust units is not less than 125% of the conversion price. On and after March 31, 2012, the debentures may be redeemed at the option of the Fund at a price equal to their principal amount plus accrued interest. Subject to regulatory approval, the Fund may satisfy its obligation to repay the principal amount of the debentures on redemption or at maturity, in whole or in part, by delivering that number of trust units equal to the amount due divided by 95% of the market price of the trust units at that time, plus accrued interest in cash. The convertible debentures are classified in accordance with their component parts: the value ascribed to the holders' option to convert to units has been classified as equity and the remaining portion of the convertible debenture has been classified as debt.

As part of its strategy to reduce leverage levels, the Fund filed a normal course issuer bid by which it could acquire up to \$5 million principal amount of the 2004 series of convertible debentures in the 12-month period ending August 2007 that was subsequently renewed for expiry in August 2008. Any repurchase at the Fund level of the 2004 series convertible debentures has and will be accompanied by a similar repurchase of Class C Partnership units by Clearwater. During 2006, \$3 million of the Class C units were repurchased and cancelled with

the proceeds used to repurchase and cancel an equivalent amount of convertible debentures. In 2007, an additional \$2 million of Class C Partnership units were repurchased and cancelled with proceeds used by the Fund to repurchase and cancel an equivalent amount of the 2004 series convertible debentures. The principal outstanding as at December 31, 2007 of the 2004 series convertible debentures was \$45 million.

The Fund also filed a normal course issuer bid by which it could acquire up to \$4.8 million principal amount of the 2007 series of convertible debentures in the 12-month period ending August 2008. Any repurchase at the Fund level of the 2007 series convertible debentures has and will be accompanied by a similar repurchase of Class D Partnership units by Clearwater. In 2007, approximately \$3.7 million of Class D Partnership units were repurchased and cancelled with proceeds used by the Fund to repurchase and cancel an equivalent amount of the 2007 series convertible debentures. The principal outstanding as at December 31, 2007 of the 2007 series convertible debentures was \$44.4 million.

On June 2, 2007, \$1,000 of the convertible debentures was converted into 169 Class A units at a price of \$5.90 per unit.

On January 24, 2007, the Fund received approval for a normal course issuer bid which will enable it to purchase, from time to time, up to 2.5 million outstanding trust units (the "Units"), which amount represents less than 10% of the public float. Any such purchases of Units would be made during the 12-month period commencing on January 24, 2007 and in accordance with the requirements of the TSX. The Units will be purchased by the Fund for cancellation and will be accompanied by a similar repurchase of units by Clearwater. During 2007, 1,162,100 units were repurchased at a cost of \$5.6 million.

Clearwater's Partnership Agreement provides that as long as Clearwater Fine Foods Incorporated ("CFFI") owns greater than 45% of the units of the Fund on a fully diluted basis, CFFI has the right to appoint 4 of the 7 directors of CS ManPar, the managing general partner. Since CFFI currently owns 47.8% (including its ownership of units in the Fund), it has maintained this right. Therefore, the Fund does not consolidate the results of Clearwater's operations, but rather, accounts for the investment using the equity method. Under this method, the Fund's share of the earnings of Clearwater is reflected in the statement of earnings of the Fund as a one-line item entitled "Equity in the Earnings of Clearwater Seafoods Limited Partnership". Due to the limited amount of information that this provides on Clearwater, the financial statements of Clearwater are included whenever the Fund discloses its financial results.

OVERALL PERFORMANCE OF CLEARWATER SEAFOODS LIMITED PARTNERSHIP

The results for the second half of 2007 demonstrated continued improvement in profit margin over the first half of the year, however distributable cash continued to be weaker than 2006 and expectations.

- First, the significant depreciation of the US dollar during the year and especially in the last two quarters, negatively impacted margins by \$18.1 million when current effective rates are compared to those of 2006. The fluctuating exchange rates also resulted in realized foreign exchange income of \$0.9 million in 2007 on Clearwater's foreign exchange management program, a reduction of \$12.1 million compared to 2006. While the Fund maintains a currency management program to mitigate the risk of exchange fluctuations, during the year foreign exchange had a \$30.3 million impact on sales and distributable cash when compared to 2006.

More than 80% of Clearwater's sales are denominated in currencies other than the Canadian dollar, whereas the majority of its expenses and all of its cash distributions are in Canadian dollars. As a result, foreign exchange fluctuations can have a material impact on Clearwater's financial results and the amount of cash available for distribution to unit holders.

- Second, Clearwater's ability to harvest clams was limited by the loss of two clam vessels, the Atlantic Pursuit in December 2006 and the Atlantic Seahunter in June of 2007. There was also the need to perform maintenance on the vessels in operation throughout the year. Clearwater is currently investing approximately \$16 million to convert a vessel from its shrimp fleet into a clam vessel, with delivery expected in the second quarter of 2008. Once the vessel becomes operational in the third quarter of 2008, this investment in new harvesting capacity will result in growth in sales volumes and greater harvesting efficiencies, which will serve to boost the profitability of the clam business. The re-assignment of the vessel from the shrimp fleet is not expected to have any material impact on the shrimp business, as Clearwater anticipates that the quota will be included in a new joint venture.
- And third, the scallop market in 2007 was weaker than anticipated. Clearwater was able to partially mitigate the impacts of the softer market by increasing its sales volumes by 18%, the margins did not reflect this increased volume. The scallop market rebounded in the second half of the year as compared to the first half with increased sales volumes, however its growth was slower than had been expected and there was no increase

in selling prices when converted to Canadian dollars. Nevertheless, Clearwater was able to decrease its level of inventory, as the volume of scallops sold in the fourth quarter increased significantly compared to the earlier quarters of 2007.

Given that the factors listed above led to distributable cash generated in 2007 of \$13.1 million, \$18.4 million short of distributions paid during the year, on January 21, 2008 the Fund suspended monthly distributions. "The Trustees will continue to monitor the distribution policy with distributions to be determined quarterly and paid in arrears after considering the traditional criteria in determining the distribution policy," said Tom Traves, Chairman of the Trustees.

Strategic Review

"The Trustees recognize the importance of ensuring the Fund offers the best return for our investors. As a result, in the third quarter of 2007 we initiated a strategic review to examine various opportunities that might exist to improve unit holder value, from strategic partnerships to alternative structures for the company. We are continuing to work together with our financial advisor, BMO Nesbitt Burns, to determine the opportunities available to Clearwater given the Company's 2007 performance and the Canadian government income trust legislation that will impose a tax on all income trusts beginning in 2011. There is, of course, no certainty that any transactions or fundamental changes to Clearwater's business will result from this strategic review. However, the Trustees and Directors felt that such a detailed review was warranted given the challenges the Company faced in 2007. Regardless of the direction in which this review may take us, our primary goal will remain, as always, to maximize unit holder value." Stated Tom Traves.

Summary

In summary, Clearwater's 2007 gross profit was significantly impacted by a soft scallop market, considerable depreciation in the US dollar and vessel disruptions in the clam business. The stronger earnings in the lobster and shrimp businesses helped mitigate the impacts of restricted harvesting capacity in the clam business and the negative impact from foreign exchange.

"Clearwater has built its reputation over more than three decades on its ability to deliver a high quality product to its customers, regardless of what external challenges might come its way from time to time," said Colin MacDonald, Chief Executive Officer of Clearwater. "Our performance in mitigating the impacts of these factors, and continuing to supply our customers despite them, shows that we are well-equipped to return our business to the level of performance we, our customers and investors expect. We have leading-edge technology, strong quota ownership, and the industry's most committed employees and we look forward to working to deliver continuing improvements in performance for 2008."

For an analysis of Clearwater and Clearwater Seafoods Income Fund's results for the quarter and annual results, please see management's discussion and analysis and annual 2007 financial statements on Clearwater's website at www.clearwater.ca.

SELECTED ANNUAL INFORMATION

The following financial data provides historical data for the three most recently completed financial years.

(In 000's except per unit amounts)	2007	2006	2005
Sales	\$302,681	\$ 315,736	\$ 314,839
Net earnings	20,268	1,834	19,873
Basic net earnings per unit	0.39	0.03	0.38
Cash flow from operations before working capital investment	19,849	51,719	34,585
Distributions declared	31,499	15,837	27,635
Total assets	410,386	409,500	390,662
Long-term debt	227,564	190,260	194,445
Cash distributions per unit	0.60	0.30	0.63

During 2007, Clearwater continued to be challenged by the impact of a strengthening Canadian dollar. Approximately 80% of Clearwater's 2007 sales were denominated in U.S. dollars, European Euro, Japanese Yen and Pound Sterling. The stronger Canadian dollar, after taking into account hedging in 2006, has effectively reduced sales when converted to Canadian dollars by an estimated \$18.1 million in 2007. Clearwater maintains an active currency management program to provide a degree of certainty to future Canadian dollar cash flows with respect to sales. A significant gain of approximately \$9.7 million was recorded in foreign currency and derivative income in the fourth quarter of 2007 primarily related to the unwinding of all the forward contracts in place at that time. The majority of forward contracts have been subsequently replaced by year-end.

Clearwater manages debt levels and leverage as a means of ensuring optimal cash management based on planned investment and debt maturity. Distributable cash generated in 2007 was \$13.1 million (\$42.4 million in 2006), \$18.4 million less than what was paid out in distributions during the year; as a result, distributions were suspended in January 2008. Foreign exchange, vessel disruptions and soft scallop market significantly impacted 2007 results and contributed to the suspension decision.

VISION, CORE BUSINESS AND STRATEGY

Clearwater's principal assets include unparalleled access to a wide range of premium shellfish, state-of-the-art vessels, and modern at-sea and shore-based processing capacity. Clearwater is well positioned to capitalize on the opportunities created by a growing international demand for premium shellfish, a diversified worldwide customer base, consistently high margins in core species, and a fragmented industry comprised of many small enterprises.

Clearwater's vision is to be "dedicated to sustainable seafood excellence". Clearwater will realize this corporate vision through:

- Leading sustainable harvesting and resource management
- Creating value for its customers
- Developing its people
- Embracing a culture of innovation
- Encouraging the entrepreneurial spirit
- Continuing to seek opportunities for growth and global development

By adhering to the values and goals of each of these areas, Clearwater believes that it will realize its corporate vision and achieve strong sustainable financial results over the long-term. The 2007 results illustrate the effects of factors such as currency fluctuations and market conditions, however they also demonstrate how we employ our sound business strategies while holding to our vision to keep the focus on long-term unit holder value. It is this discipline and focus on long-term results that will enable us to ride out these challenges and return to our traditional levels of performance.

Clearwater's underlying corporate strategy for growth rests on three key pillars of the business:

1. Innovation - Clearwater is a leader in developing and adopting technologies and practices that enhance both top and bottom line growth, while ensuring the sustainability of the resource base. Clearwater's efforts are directed at getting more from less.
2. Vertical Integration - By controlling the production process from harvesting to processing and from marketing to delivery, Clearwater provides quality and unsurpassed cost efficiencies to our customers.
3. Diversity of Species and Markets - Diversity has always been key to Clearwater's success. The diversity of our product offering and market positioning creates a natural hedge against downturns in any one species or market, while enabling Clearwater to capitalize on the growing demand for premium seafood.

The key attributes of this strategy include:

- Resource ownership and management - Quota ownership is the cornerstone of Clearwater's business. From the beginning, Clearwater has invested in quota ownership to guarantee access to supply, as well as to create a defensible position in the market place. Clearwater's scale of resource ownership provides not only the security of supply, but also the scale needed to invest in leading edge science and innovative harvesting, processing and marketing efforts. Our strategy of resource ownership depends on ensuring sustainable harvesting through responsible resource management. Clearwater has been proactive in protecting key resources through investments in science and by actively co-managing these resources in partnership with the federal Department of Fisheries and Oceans. In Argentina, our product has earned the Marine Stewardship Council certification ("MSC") and is in fact the first scallop fishery in the world to receive this rigorous independent certification. This is just one example among many of our dedication to resource management.
- Market and customer focus - Clearwater prides itself on being a global company. As demand for premium shellfish has grown, Clearwater has developed a worldwide presence. Clearwater has four representative offices in China, two sales offices in the United States, one sales office in Canada, one sales office in the United Kingdom and one representative office in Japan. In addition to Halifax, it maintains distribution facilities in London, England and Louisville, Kentucky. Clearwater's success is based on relationships with leading retailers, food processors and restaurants that understand both the need and the demand for quality in today's increasingly sophisticated market. At the same time, Clearwater mitigates risk through diversification of its customer base.
- Skilled and dedicated employees - Accomplishing Clearwater's goals depends on the skill and dedication of its employees. Clearwater's decentralized decision-making and personal accountability enhance performance, foster innovation, improve quality, increase yields, and lower costs. Clearwater emphasizes customer service, quality and efficiency and invests in its 1,200 employees to further their training and create new opportunities in which they can excel. In addition, Clearwater intends to leverage the approximately \$100 million that has been invested in the past five years in modernized vessels, shore-based processing plants and licences. This contributes to increased yields, improved product quality, reduced costs, improved environmental responsiveness, and strong stewardship of the resources that Clearwater harvests.

Clearwater will also continue to develop new businesses, through the use of technology and research and development, as well as pursuing acquisitions of complementary businesses and joint venture opportunities. The strategic review

currently underway will also work to identify and consider strategic alternatives available to maximize unitholder value.

KEY PERFORMANCE DRIVERS

Clearwater's key performance drivers include:

- Quota ownership and the amounts harvested and procured;
- Markets for the various species of shellfish and the related customer relationships in those markets;
- Innovation and technology, including Clearwater's ability to leverage science and technology to create new products, increase quality and reduce costs.

CAPABILITY TO DELIVER RESULTS

Clearwater's revenues and income are dependent primarily on its ability to harvest and, in some cases, purchase shellfish. This in turn is dependent to a large extent on the annual total allowable catch ("TAC") for each species. The annual TAC is generally related to the health of the stock of the particular species of shellfish.

The primary shellfish stocks that Clearwater relies upon are scallops (Canadian and Argentine), clams (including Arctic Surf clams, Greenland cockles and propeller clams), lobster and coldwater shrimp, which are harvested in offshore fisheries that have a limited number of participants. Clearwater harvests Canadian and Argentine scallops, clams and offshore coldwater shrimp with its own vessels. Clearwater obtains its lobster and coldwater shrimp through harvesting with its own vessels and through purchases from independent fishermen.

- The sea scallop resource and landings have been strong over the last number of years. Clearwater believes that this is a very well managed fishery.
- The Arctic Surf clam resource is stable. In addition, Clearwater has harvested and marketed the by-catch (i.e., Greenland cockles and northern propeller clams and Greenland cockles) that has been landed by the clam fleet.
- The Argentine scallop resource is strong due in part to rotational fishing efforts used to manage the resource, which ensure the scallops have adequate time to regenerate. In Argentina, our product is the first scallop

fishery in the world to have earned the rigorous Marine Stewardship Council (“MSC”) independent certification.

- The coldwater shrimp resource remains strong and Clearwater expects that catch rates and landings will continue at or near recent levels. The re-assignment of the vessel from the shrimp fleet is not expected to have any material impact on the shrimp business, as Clearwater anticipates that the quota will be included in a new joint venture.
- The lobster resource is considered strong and landings continue to be stable. In January 2007, Clearwater purchased an additional offshore lobster licence, which should provide a return on investment in the 15-20% range.

Clearwater maintains the largest fleet of factory freezer vessels in Canada. It also maintains a fleet of wet fish trawlers that harvest Clearwater's offshore lobster quota and a portion of its sea scallop allocation.

The condition and operating capability of these vessels is paramount for Clearwater to successfully operate in its fisheries. In the past five years Clearwater has invested approximately \$31 million on its fleet and is currently investing in the conversion of a vessel for the clam business that is expected to cost \$16 million and begin operating in the second quarter of 2008.

Clearwater typically replaces vessels as a result of its focus on innovation and the constant adoption of new and leading edge technology. These additional investments typically provide greater efficiencies, lower costs and, in some cases, new product forms.

The following schedule sets out our historic capital expenditures and harvesting license investments for the past five years.

	2007	2006	2005	2004	2003	Total
Vessels	\$3,400	\$-	\$ 11,800	\$ 8,800	\$ 6,700	\$ 30,700
Plants and other	-	-	1,600	5,500	4,900	12,000
Licenses	5,300	-	-	-	53,500	58,800
Maintenance capital	3,500	1,900	2,400	2,700	2,700	13,200
	\$12,200	\$ 1,900	\$ 15,800	\$ 17,000	\$ 67,800	\$ 114,700

Please note that the amounts capitalized related to the clam vessel, the Atlantic Seahunter, that had capsized prior to Clearwater taking delivery were removed from the chart above. The amounts were:

- 2007 \$3.7 million,
- 2006 \$18.7 million,
- 2005 \$12.8 million and,
- 2004 \$10.9 million.

In addition to the amounts capitalized annually above, Clearwater historically has spent and expensed on average about \$16million a year on the maintenance of its fleet and processing plants. This reflects Clearwater's commitment to ensuring that the assets are kept in top condition, enabling it to harvest and process its allowable catch efficiently and allow for the processing of additional capacity for selective procurement when required.

The following table illustrates the amounts Clearwater has spent on an annual basis over the past five years on maintenance capital expenditures, as well as repairs and maintenance and annual depreciation and amortization expense. As can be seen from this table, Clearwater is committed to ensuring that the assets are kept in top condition.

	2007	2006	2005	2004	2003	Total
Maintenance capital	\$ 3,500	\$ 1,900	\$ 2,400	\$ 2,700	\$ 2,700	\$ 13,200
Repairs & maintenance	16,200	18,000	17,300	14,600	15,400	81,500
	<u>\$ 19,700</u>	<u>\$ 19,900</u>	<u>\$ 19,700</u>	<u>\$ 17,300</u>	<u>\$ 18,100</u>	<u>\$ 94,700</u>
<u>Depreciation/Amortization</u>						
	<u>\$ 11,400</u>	<u>\$ 13,800</u>	<u>\$ 14,400</u>	<u>\$ 14,600</u>	<u>\$ 14,900</u>	<u>\$ 69,100</u>

Vessel investments significantly impact the amount spent annually on capital expenditures. During the past 3 years, a new clam vessel had been under construction with a total investment of approximately \$46 million. This vessel capsized in Taiwan prior to Clearwater taking possession in the third quarter of 2007. The result of the incident was a complete loss of the vessel for which we recovered the total cost invested through a claim filed with the shipyard. Also, during 2007, Clearwater made the decision to convert a vessel from its shrimp fleet into a clam vessel, with delivery expected in the second quarter of 2008. The expected cost is approximately \$16 million. Once the vessel comes in operation in the latter part of 2008, this investment in new harvesting capacity will result in growth in sales volumes and greater harvesting efficiencies, which will serve to boost the profitability of the clam business over the next several years. The re-assignment of the vessel from the shrimp fleet is not expected to have any material impact on the shrimp business, as Clearwater anticipates that the quota will be included in a new joint venture. In 2006, capital only included maintenance capital, as this detail excludes costs associated with the Atlantic Seahunter. In 2005, Clearwater completed construction of two FAS scallop vessels that were started in 2004 and continued construction of the new clam vessel. In 2004, capital expenditures included progress payments on clam vessels; two FAS scallop vessels and the investment in a new processed lobster facility. In 2003, Clearwater acquired a significant amount of scallop and ground fish quotas and licences.

The most costly of the vessels are the factory freezers of which Clearwater has ten. These vessels are used in the harvesting of Canadian scallops, Argentine

scallops, shrimp and clams. Other vessels typically do not cost as much to replace.

The factory vessels typically have long lives of up to 25 to 30 years, however Clearwater will typically replace them earlier if it sees an opportunity to upgrade the technology and improve return.

Of the ten factory vessels:

- Two were used in 2007 to harvest shrimp and were 7 years old or less. These vessels provide incremental returns compared to the technology previously used, due to greater harvesting efficiencies and lower fuel costs. At the end of 2007, one of these vessels, the Arctic Endurance, was removed from the shrimp business to be converted to a clam vessel. The re-assignment of the vessel is not expected to have any material impact on the shrimp business, as Clearwater anticipates that the quota will be included in a new joint venture.
- Four are used to harvest Canadian sea scallops with two being new in 2005 and two others being 5 years old or less. These vessels provide a return on investment well in excess of the cost of capital due to greater harvesting efficiencies compared to the technology previously used, lower costs and a new higher quality product, frozen-at-sea scallops.
- Two are used to harvest Argentine scallops with one expected to be replaced over the next few years and the second to be replaced in the next 10 years. Management estimates a new vessel would cost approximately \$15 million and believes that there is opportunity to improve efficiency in this fishery through the investment in new technology as well as additional research.
- Two are used to harvest clams, with one to be retired upon the completion of the conversion of the Arctic Endurance in 2008.

Clearwater will fund future investments in vessels with a combination of cash flow, debt and equity, as approved by the directors, similar to what has been done in the past with other large capital projects.

All segments of the food supply industry are highly competitive and highly fragmented. However, Clearwater is unique and well positioned to capitalize on the opportunities created by a growing international demand for premium shellfish with its vertically integrated structure, strong quota ownership positions, investments in leading-edge technology and a diversified worldwide customer base.

EXPLANATION OF 2007 ANNUAL RESULTS

The results of operations of the Fund are entirely related to Clearwater's performance; therefore the commentary below is on the operations of Clearwater.

Overview

Clearwater's fourth quarter and annual 2007 results indicate a continuing trend of performance improvements in key markets, but also reflect pressure caused by a number of factors, including vessel disruptions, foreign exchange and seafood market fluctuations.

The statements of earnings disclosed below reflect the audited annual earnings of Clearwater for the 52-week periods ended December 31, 2007 and December 31, 2006. The prior year has been restated to reflect the impact of the new accounting policy for refits, adopted in fiscal 2007 and applied retroactively. Please refer to the critical accounting policies section of the MD&A for further details.

(in 000's)	<u>2007</u>	<u>2006</u>
Sales	\$ 302,681	\$ 315,736
Cost of goods sold	<u>236,748</u>	<u>228,423</u>
	65,933	87,313
	21.8%	27.7%
Administration and selling	37,818	38,245
(Gain) loss on disposal and other, net	(2,261)	2,143
Other income	(1,985)	(5,853)
Insurance claim	(4,087)	-
Foreign exchange (income) loss	(18,633)	9,990
Bank interest and charges	840	953
Interest on long-term debt	15,905	13,110
Depreciation and amortization	11,267	14,766
Reduction in foreign currency translation account	<u>2,644</u>	<u>2,369</u>
	41,508	75,723
Earnings before income taxes and minority interest	24,425	11,590
Income taxes	<u>133</u>	<u>4,123</u>
Earnings before minority interest	24,292	7,467
Minority interest	<u>4,024</u>	<u>5,633</u>
Net earnings	<u>\$ 20,268</u>	<u>\$ 1,834</u>

Net Earnings

Net earnings increased by \$18.4 million in 2007, due primarily to the impact of higher unrealized foreign exchange offset by a lower gross margin and lower realized foreign exchange.

In (000's)	2007	2006	Change
------------	------	------	--------

Net earnings	\$ 20,268	\$ 1,834	\$ 18,434
Explanation of changes in earnings:			
Higher unrealized foreign exchange and derivative income			40,727
Higher gain on disposal and other, net			4,404
Lower gross profit, net of insurance claim of \$3.8 million			(17,580)
Lower realized foreign exchange and derivative expense			(12,104)
All other			2,987
			<u>\$ 18,434</u>

Annual sales to customers by product category were as follows:

In (000's)	2007	2006	Change	%
Scallops	\$ 110,589	\$ 110,139	\$ 450	- %
Lobster	75,894	76,236	(342)	- %
Clams	45,881	62,268	(16,387)	(26)%
Coldwater shrimp	45,577	40,406	5,171	13%
Ground fish and other	8,526	12,633	(4,107)	(33)%
Crab	16,360	7,025	9,335	133%
Hedging program	(146)	7,029	(7,175)	(102)%
	<u>\$ 302,681</u>	<u>\$ 315,736</u>	<u>\$ (13,055)</u>	<u>(4)%</u>

Clam sales, volumes and gross profits were impacted by the loss of the Atlantic Pursuit in December 2006, for which an insurance claim of \$3.8 million has been received and included in other income and the loss of the Atlantic Seahunter in June of 2007, that resulted in maintaining older vessels that were planned to be retired during the year. The impact on 2007 was continued vessel disruptions resulting in higher vessel costs and lower harvest volumes. Looking forward, clam sales and volumes are expected to continue to reflect the impacts of these factors until the clam fleet is updated in 2008 with the conversion of the Arctic Endurance. In order to mitigate impacts to our customers and maintain our relationships with them, we have communicated these disruptions in supply and have put plans in place to manage the shortage of volumes expected for 2008.

On June 25, 2007, the new clam vessel that was to have been delivered in the third quarter capsized prior to Clearwater taking possession of the vessel. In the third quarter we agreed to a cash settlement of \$46 million with the shipyard that had been constructing the vessel for a recovery of all the construction costs invested by Clearwater. This settlement has been collected in full. This accident will delay the growth we had expected to see in the clam portion of our business until we are able to bring a replacement vessel into use. This business unit typically represents approximately 20% of annual sales.

We are currently in the process of converting a vessel from our shrimp fleet into a clam vessel. The conversion is expected to cost approximately \$16 million and delivery is expected in the second quarter of 2008. This investment in new harvesting capacity will result in growth in clam sales volumes and greater harvesting efficiencies, which will serve to boost the profitability of the clam business over the next several years. The re-assignment of the vessel from the shrimp fleet is not expected to have any material impact on the shrimp business, as Clearwater anticipates that the quota will be included in a new joint venture.

Sales levels of scallops, one of Clearwater's more profitable species, were consistent with the prior year, as an 18% increase in volume weighted towards smaller product sized compared to the prior year was offset by lower selling prices. The mix and lower prices contributed significantly to the negative variance in gross margins. While the scallop market was soft in the first half of the year, it improved in the third and fourth quarter.

Lobster sales are also consistent with the prior year as lower volume sales have been offset by higher selling prices with a different product mix as the raw lobster product accounted for approximately 25% of total lobster sales for 2007. We continue to realize the benefits of our raw lobster product and the application of technology that provides a more effective method to sort and grade our live lobster, improving margins. In addition, in January 2007, Clearwater purchased an additional offshore lobster licence and related assets which, based on recent TAC levels, should provide a favourable return on investment.

Coldwater shrimp sales were higher in 2007 compared to the prior year primarily due to a 10% increase in volumes as the prior year had experienced a scheduled refit.

Ground fish and crab sales were both impacted by a labour dispute in Glace Bay, Nova Scotia that began in March 2006 and was resolved in the second quarter of 2007. The plant is now operating on a seasonal basis producing crab, which has translated into greater sales volumes of crab compared to the prior year. The disruption impacted ground fish sales during the dispute, but did not have a material impact on earnings because the licences were rented generating royalty income.

Foreign exchange decreased the value of sales and margins by approximately \$18.1 million in 2007 compared to the rates received in 2006. Higher effective rates on the Euro and Pound Sterling were offset by a lower exchange rate on the US Dollar.

Currency	2007		2006	
	% sales	Rate	% sales	Rate

US Dollars	46.4%	1.066	41.5%	1.187
Euros	18.9%	1.450	24.7%	1.441
Japanese Yen	8.5%	0.009	9.6%	0.010
UK pounds	7.2%	2.120	5.9%	2.099
Canadian dollar and other	19.0%		18.3%	
	100.0%		100.0%	

In summary, sales and gross profits were lower as compared to in 2006, primarily due to softer market conditions and sales mix for scallops, clam vessel disruptions and foreign exchange. This resulted in overall gross profits that were \$21.4 million lower than those reported in 2006.

Administration and selling costs were consistent with the prior year. We have been investing in developing markets for our products in Asia, and have incurred costs to improve our processes such as our sales management information systems. In addition, in 2007 we have expensed fees and costs of approximately \$800,000 related to potential acquisition activities and \$250,000 related to costs associated with the strategic review. These costs were offset by reduced salaries and benefits. For 2008, management anticipates reducing administration and selling costs due to process and system improvements with tighter control over spending.

Gain on disposal and other, net is greater than the prior year result. The 2007 earnings includes a gain of approximately \$4 million on the sale of non-core fishing quotas, and an amount of approximately \$350,000 related to recovery of accounts receivable previously provided for. This is partially offset by write-downs of redundant assets of approximately \$750,000 for equipment related to the clam business and approximately \$1.5 million related to the shrimp business. The \$1.5 million write-down relates to equipment removed from the shrimp vessel being converted to a clam vessel. This equipment valuation adjustment was considered when determining the return on investment for the conversion. The 2006 amount included a gain of approximately \$1.2 million on the sale of non-core fishing quotas offset by a provision related to a plant previously operated in North Sydney totalling approximately \$3.1 million.

Other income is lower in 2007 mainly due to lower royalties and export rebate. In the third quarter of 2007, approximately \$0.7 million of the export rebate receivable was written down due to changes in the rules for the government rebate program in Argentina. As well, quota rental and royalties were lower when compared to the prior year, as 2006 included the revenue derived from the licence rental for the quota related to the Glace Bay plant when it was not in operation.

<u>Other income (expense) detail:</u>	<u>2007</u>	<u>2006</u>
---------------------------------------	-------------	-------------

Investment income	\$ 1,618	\$ 1,243
Export rebate	(25)	1,687
Quota rental and royalties	63	2,109
Other	329	814
	<u>\$ 1,985</u>	<u>\$ 5,853</u>

The insurance claim relates to one of Clearwater's clam vessels, the Atlantic Pursuit, which was damaged extensively on December 5, 2006 when it was struck by a large wave. This was an older vessel and scheduled to be retired from the fleet later in 2007, however, as a result of the damage incurred, was retired from service early. An agreement was reached with Clearwater's insurers during the first quarter, and as a result a gain of approximately \$3.8 million was recorded. The vessel had a nominal book value and management has disposed of the vessel.

Foreign exchange and derivative contracts resulted in a gain of \$18.6 million in 2007 as compared to a loss of \$10.0 million in 2006. The 2007 figure includes approximately \$17.7 million of unrealized exchange gains compared to \$23.0 million of losses in 2006. Clearwater does not account for its foreign exchange contracts as accounting hedges, and therefore must record the mark-to-market value of the contracts each quarter, adjusting for non-cash impacts of foreign exchange on the outstanding contracts.

From a cash perspective, the fluctuating exchange rates resulted in realized foreign exchange income of \$0.9 million in 2007 on Clearwater's economic hedging program, a reduction of \$12.1 million compared to 2006. A significant gain of approximately \$9.7 million was recorded in the fourth quarter 2007 primarily related to the unwinding of all the forward contracts in place at that time. The majority of forward contracts have been subsequently replaced by year-end. As our derivative contracts mature or are settled, gains and losses that would otherwise impact operating margins are included as foreign exchange and derivative income. Please refer to note 5 in the financial statements for a detailed listing of outstanding contracts at year-end and their fair values. As of December 31, 2007, the mark-to-market valuation was a net liability of \$12.0 million versus \$27.0 million at December 31, 2006.

Over the longer term, the changing Canadian dollar will continue to impact Clearwater, as approximately 80% of our sales are denominated in foreign currencies. Clearwater therefore maintains an active currency management program to provide a degree of certainty to future foreign currency cash receipts when converted to Canadian dollar cash flows with respect to sales.

Clearwater's foreign exchange management program involves the use of foreign exchange forward contracts supplemented by the use of foreign exchange

options. Income generated from forward exchange derivative contracts is recognized as realized foreign exchange and derivative income when the contract is settled. Until that time, the fluctuations are recorded as unrealized foreign exchange and derivative income. Proceeds generated from derivative option contracts are included in realized foreign exchange and derivative income when the option is written. Included in other realized loss is approximately \$4 million of interest payments related to the swaps associated with the Iceland bond for 2007 (\$3.8 million for 2006). The 2007 other realized loss is compounded by foreign exchange losses on the revaluation of current assets in 2007 (and was offset by gains in 2006).

Schedule of foreign exchange and derivative contract (income) loss:

In (000's)	2007	2006
Realized income		
Foreign exchange and derivative income	(8,159)	(14,834)
Other realized loss	7,223	1,794
	<u>(936)</u>	<u>(13,040)</u>
Unrealized (income) loss		
Balance sheet translation	(5,696)	(4,886)
Mark-to-market on exchange derivative contracts	(9,709)	23,880
Mark-to-market on interest and currency swap contracts	<u>(2,292)</u>	<u>4,036</u>
	<u>(17,697)</u>	<u>23,030</u>
Total (income) loss	\$ (18,633)	\$ 9,990

Bank interest and interest on long-term debt increased, as in 2006 \$2.6 million of interest was capitalized compared to \$1.5 million in 2007. Also in 2007 new debt was issued at a 7.25% interest rate. This was partially offset by the change in the method of accounting for an inflation-indexed bond. Prior to 2007, interest expense included an estimate of the assumed inflation rate on the Icelandic bond. The estimated change in the liability associated with inflation indexing is included in unrealized foreign exchange and derivative contract expense for 2007.

Depreciation and amortization is lower compared to 2006 primarily due to a lower depreciable asset base in 2007, due in part to the write down of the North Sydney plant and equipment at the end of the second quarter of 2006.

The **reduction in foreign currency translation account** is a non-cash adjustment related to a reduction of Clearwater's net investment in its subsidiary in Argentina.

Income taxes have decreased compared to the prior year, partially due to lower net earnings in taxable entities along with a higher amount of tax recovery related to the clam business.

Minority interest relates to earnings from Clearwater's investment in its subsidiaries in Argentina and Newfoundland and Labrador. It was lower in 2007 than in 2006 due to net lower earnings in these businesses.

LIQUIDITY AND CAPITAL RESOURCES

Earnings before interest, tax, depreciation and amortization ("EBITDA") and leverage are not recognized measures under Canadian Generally Accepted Accounting Principles ("GAAP") and therefore are unlikely to be comparable to similar measures presented by other companies. Management believes that in addition to net income and cash provided by operating activities, EBITDA is a useful supplemental measure from which to determine the Fund's ability to generate cash available for debt service, working capital, capital expenditures, income taxes and distributions. In addition, as EBITDA and leverage are measures frequently analyzed for public companies, we have calculated the amount in order to assist readers in this review. EBITDA should not be construed as an alternative to net earnings determined in accordance with GAAP as an indicator of performance, as a measure of liquidity, or as a measure of cash flows, and management does not use this measure as a performance measure of earnings. Please refer to the section on definitions and reconciliations for calculation of the EBITDA and leverage referred to in this document.

Capital Structure

Clearwater's capital structure includes a combination of equity and various classes of long-term debt. Clearwater's objective when managing its capital structure is to obtain the lowest cost of capital available, while maintaining flexibility and reducing exchange and refinancing risk as appropriate.

Management believes that the significant cash balances currently being carried and the available credit lines provided by its bank syndicate will be sufficient to meet Clearwater's cash requirements. We use leverage, in particular senior revolving and term debt, to lower our cost of capital. The amount of senior debt available to Clearwater is a function of earnings that can be impacted by known and unknown risks, uncertainties, and other factors outside management's control including, but not limited to, total allowable catch levels, selling prices, weather, exchange rates, fuel and other input costs. We maintain flexibility in our capital structure by regularly reviewing forecasts of future results and making any required changes on a timely basis. These changes can include early repayment of debt, repurchasing units, issuing new debt or equity, extending the term of

existing debt, selling assets to repay debt and if required, limiting distributions paid. Refinancing risk is reduced by staggering the maturities of debt instruments and a policy whereby maturing debt agreements are revisited and updated or replaced as required in advance of maturity dates.

In 2008, two of the four-term note series debt (note 7 (a) to the financial statements) are due, resulting in \$57.6 million of debt considered current. Management intends to refinance the debt during the next two quarters with such refinancing happening as part of the strategic review currently being conducted or as a stand alone refinancing.

As at December 31, 2007, the Fund owns 54.71% (December 31, 2006 - 55.71%) of the outstanding partnership units of Clearwater. However, as Clearwater Fine Foods Incorporated ("CFFI") maintained the right to nominate the majority of the board of directors of Clearwater at the time of the initial investment by the Fund, the assets and liabilities at acquisition have been recorded using the book values as recorded by CFFI.

As at December 31, 2007, the Fund and Clearwater had similar equity/convertible debt structures as illustrated in the table below:

	Fund	Clearwater
<i>Units</i>		
Publicly Listed Trust Units	28,245,695	
Class A Partnership Units		28,245,695
<i>Units Held solely by Clearwater Fine Foods Incorporated</i>		
Special Trust Units	23,381,217	
Class B Partnership Units		23,381,217
	<u>51,626,912</u>	<u>51,626,912</u>
<i>Convertible debentures/Class C Partnership Units</i>		
Convertible debentures	\$ 43,201,000	
Class C Partnership Units		<u>\$ 43,201,000</u>
<i>Convertible debentures/Class D Partnership Units</i>		
Convertible debentures	\$ 40,951,000	
Class D Partnership Units		<u>\$ 40,951,000</u>

Clearwater also has other debt, and as a result its total capital structure is as follows as of December 31, 2007 and December 31, 2006:

In (000's)	2007	2006
a. Equity – Partnership units	\$ 167,698	\$ 173,079

b. Convertible debt, Class C units, due in 2010	43,201	46,430
c. Convertible debt, Class D units, due in 2014	40,951	-
d. Non-amortizing debt		
Term notes due in 2008	57,641	60,481
Term notes due in 2013	24,629	25,827
Bond payable, due in 2010	51,392	46,795
Term loan, due in 2091	3,500	3,500
	<u>137,162</u>	<u>136,603</u>
Amortizing debt		
Marine mortgage	4,911	5,584
Other loans	1,339	1,643
	<u>6,250</u>	<u>7,227</u>
Deficit	(33,909)	(22,761)
		<u>\$ 361,353</u>
	<u>304,578</u>	\$

- a. Equity consists of Class A Limited Partnership units, Class B General Partnership units and an equity portion of Class C Partnership units and Class D Partnership units. Both Class A and Class B units are equally eligible for any distributions that are declared by Clearwater. The Class B Partnership units were issued concurrent with **Special Trust Units** that were issued by the Fund solely to provide voting rights to Clearwater Class B Partnership units held by CFFI.
- b. Convertible debt - In June 2004, 4,081,633 **Class C units** were issued by Clearwater (indirectly) to the Fund concurrently with the issue by the Fund of \$50 million of convertible debentures (\$45 million in principal outstanding as at December 31, 2007 due to buybacks under a normal course issuer bid) to fund capital projects. The Class C units are non-voting, redeemable and retractable at a price of \$12.25 per unit. These units exist under an agreement whereby they will be converted, redeemed or retracted in a manner that corresponds to any conversion, redemption or repurchase of the convertible debentures of the Fund and in a manner that ensures that the distributions on the Class C units will be able to (indirectly) fund the ongoing interest payments on the convertible debentures. The Class C units are classified in accordance with their component parts: the value ascribed to the holders' option to convert to units, \$882,000 on issuance, was classified as equity and the remaining portion of the units was classified as debt. As noted previously, Clearwater has repurchased some of this debt such that at

December 31, 2007, the face value of the debt outstanding was \$45 million, \$43 million net of financing charges and option to convert (December 31, 2006 - \$46 million, net of option to convert, with no netting against financing charges). The **convertible debentures** issued by the Fund are unsecured and subordinated, bear interest at 7%, and are due on December 31, 2010. They are convertible at any time up to maturity, at the option of the holder into trust units of the Fund at a conversion price of \$12.25 per trust unit. The debentures pay interest semi-annually in arrears on June 30 and December 31. The debentures are not redeemable before December 31, 2007. Subject to regulatory approval, the Fund may satisfy its obligation to repay the principal amount of the debentures on redemption or at maturity, in whole or in part, by delivering that number of trust units equal to the amount due divided by 95% of the market price of the trust units at that time, plus accrued interest in cash.

- c. Convertible debt - On March 9, 2007, 7,372,881 and on April 10, 2007, an additional 769,831 Class D units were issued for proceeds of \$48 million. **Class D units** were issued by Clearwater (indirectly) to the Fund concurrently with the issue by the Fund of \$48 million of convertible debentures, (\$3.7 million due to buybacks under a normal course issuer bid) \$44 million net of financing charges and option to convert, to fund potential acquisitions. The Class D units are non-voting, redeemable and retractable at a price of \$5.90 per unit. These units exist under an agreement whereby they will be converted, redeemed or retracted in a manner that corresponds to any conversion, redemption or repurchase of the convertible debentures of the Fund and in a manner that ensures that the distributions on the Class D units will be able to (indirectly) fund the ongoing interest payments on the convertible debentures. The Class D units are classified in accordance with their component parts: the value ascribed to the holders' option to convert to units, \$1,579,000, has been classified as equity and the remaining portion of the units has been classified as debt. The **convertible debentures** issued by the Fund are unsecured and subordinated, bear interest at 7.25%, and are due on March 31, 2014. They are convertible at any time up to maturity, at the option of the holder, into trust units of the Fund at a conversion price of \$5.90 per trust unit. The debentures pay interest semi-annually in arrears on March 31 and September 30. The debentures are not redeemable before March 31, 2010. Subject to regulatory approval, the Fund may satisfy its obligation to repay the principal amount of the debentures on redemption or at maturity, in whole or in part, by delivering that number of trust units equal to the amount due divided by 95% of the market price of the trust units at that time, plus accrued interest in cash.
- d. Non-amortizing debt - In addition to the convertible debentures and Class C and D Partnership units, Clearwater has additional primary debt facilities. These facilities include approximately \$82 million in **five and ten year notes** in Canadian and U.S. dollars from a syndicate of five institutional lenders

(including US \$20 million that was available to be drawn at market rates until late 2007) due in 2008 and 2013 and 2,460 million ISK in **five-year bonds**. The 2,460 million ISK bonds yield 6.7%, are adjusted for changes in the Icelandic consumer price index (CPI), mature in 2010 and are unsecured. These bonds have been fully swapped into Canadian, U.S., Euro and Pound Sterling debt with floating interest rates. The bond is recorded in long-term debt at \$38.2 million along with \$6.1 million of accrued interest and \$7.1 million of accrued CPI, both of which are completely offset by swap contracts. The mark-to-market adjustment related to the bond as of December 31, 2007 is an asset of \$0.9 million.

During the second quarter, Clearwater renegotiated the terms and maturity of its \$60 million **revolving term debt facility** from a syndicate of banks. This facility was not drawn upon at December 31, 2007. This facility, which matures and is renewable in May 2009, is part of a master netting agreement and was in a cash position of \$66 million as at December 31, 2007.

As part of its strategy to manage its capital structure, the Fund filed a normal course issuer bid by which it can acquire up to \$4.8 million principal amount of 2007 convertible debentures and \$4.5 million principal amount of 2004 convertible debentures in the 12-month period ending August 2008. This is accompanied by a similar agreement by Clearwater to repurchase Class C Partnership units. Under a previously filed normal course issuer bid that expired August 2007, a total of \$5 million of the Class C units have been repurchased (\$3 million in fiscal 2006, \$1 million in the first quarter of 2007, and \$1 million in the third quarter of 2007) and cancelled and the proceeds were used to repurchase and cancel an equivalent amount of convertible debentures. Under the current normal course issuer bid, approximately of \$3.7 million of the Class D units have been repurchased and cancelled, with the proceeds used to repurchase and cancel an equivalent amount of convertible debentures.

The Board of Trustees believes that repurchase of the Fund's units, from time to time, may represent an attractive opportunity to realize additional unit holder value and that the purchase of units would be an appropriate and desirable use of the Fund's available resources. Therefore, on January 24, 2007, the Fund received approval for a normal course issuer bid which enabled it to purchase, from time to time, up to 2.5 million outstanding trust units, which amount represents less than 10% of the public float. Any such purchases of units were to be made during the 12-month period commencing on January 24, 2007, and in accordance with the requirements of the TSX. The units were to be purchased by the Fund for cancellation, and accompanied by a similar repurchase of units by Clearwater. Purchases were to be made at market prices through the facilities of the TSX, and to be funded out of the Fund's available cash and through borrowings under its existing credit facility (subject to receiving the approval of its lenders). For 2007, the Fund repurchased and cancelled 1,162,100 units at a cost of approximately \$5.6 million. The transactions resulted in decreasing the

unit value outstanding by \$11.8 million and increasing contributed surplus by \$6.2 million.

Subsequent to December 31, 2007, 500,000 units were repurchased and cancelled.

Clearwater is in compliance with all of the non-financial and financial covenants associated with its debt facilities. These covenants include, but are not limited to, leverage ratios against earnings (excluding most significant non-cash items and non-recurring items from earnings) and fixed charge ratios that can limit the amount of distributions paid. Subsequent to year-end, the terms of the lending agreement were amended resulting in additional conditions on the amount of distributions that can be declared in 2008. In addition, the debt related to these facilities takes priority over the securities in Clearwater held by the Fund. Due to the items previously noted that impacted results in 2007, earnings were unusually low, and in turn, leverage has increased as at December 31, 2007 when compared to December 31, 2006. Clearwater will continue to monitor and manage debt levels based on business needs and opportunities.

Working capital and cash flows

As of December 31, 2007 there is a significant cash position on the balance sheet in the amount of \$70.9 million. This cash balance is intended to be used to fund planned capital expenditures related to the conversion of the Arctic Endurance and the purchase of ground fish quota, as well as to reduce existing debt balances as appropriate.

Working capital position, excluding derivative financial instruments, has improved compared to 2006, due to the changes in accounts receivable and inventory levels. When considering the change in inventory levels, it is important to note that the reduction is impacted by the mix of product as lower levels of live lobster and clam inventories were offset by higher volumes of scallop inventory.

CASH FLOWS

Summarized cash flow information *in (000's)*

For the years ending December 31, 2007 and December 31, 2006. See statements of cash flows for more detail.

	2007	2006
Cash flow from operations (before change in working capital)	\$19,849	\$51,719
Investing, Financing, and change in non-cash working capital		
Change in non-cash working capital	7,080	(7,071)
Other investing activities	(1,042)	1,817
Capital expenditures (net of proceeds on sale)	(10,077)	(18,748)
Distributions to unit holders	(31,557)	(13,198)

Distributions to minority partner	(3,893)	(6,125)
Purchase of units	(5,583)	-
Vessel settlement	46,000	-
Other	(313)	1,263
	615	(42,062)

Increase in long-term debt, net of cash \$20,464 \$ 9,657

During 2007, funded debt (net of cash balances) has increased by approximately \$20 million.

Cash flows generated by Clearwater along with its banking facilities are used to fund current operations, seasonal working capital demands, capital expenditures, other commitments and distributions to unit holders. Due to the seasonality in Clearwater's business, sales and gross profit are typically higher in the second half of the calendar year than in the first half of the year. Inventories reach a seasonal peak in the summer due to better weather for harvesting, resulting in seasonal demands on working capital.

CAPITAL EXPENDITURES

Capital expenditures were \$16.0 million (2006 - \$20.6 million). Of this amount, \$12.5 million (2006 - \$18.7 million) was considered return on investment ("ROI") capital and \$3.5 million (2006 - \$1.9 million) was maintenance capital. ROI and maintenance capital are tracked on a project-by-project basis. The only ROI project as of December 31, 2007 was the conversion of the shrimp vessel to a clam vessel. Significant expenditures that are expected to have an average return in excess of average cost of capital are classified as ROI, and expenditures that have less than the average cost of capital are classified as maintenance.

During the third quarter, Clearwater reached an agreement with the shipyard that had been constructing the new clam vessel that capsized in June 2007, for a cash settlement of \$46 million. The full amount of this settlement has been collected. We are currently in the process of converting a vessel from our shrimp fleet into a clam vessel. The conversion is expected to cost approximately \$16 million with delivery expected in the second quarter of 2008. This investment in new harvesting capacity will result in growth in sales volumes and greater harvesting efficiencies, which will serve to boost the profitability of the clam business over the next several years. The impact of removing this vessel from the shrimp business is expected to be immaterial, as we anticipates that the quota will be included in a new joint venture.

Clearwater is reviewing its options with regards to the vessel status in Argentina and plans to perform a major refit on one of its vessels, increasing the life of the vessel and delaying the need to replace a vessel by approximately two years. We expect to move forward with this project in 2009.

COMMITMENTS AND OTHER LONG-TERM OBLIGATIONS

In addition to capital expenditures and derivative contracts previously disclosed, as at December 31, 2007, Clearwater had commitments for long-term debt, operating leases and other long-term obligations, as follows:

Payments due by year	Contractual obligations Long term debt	Operating leases	Other obligations	Total
< 1 year	58,779	3,757	-	62,536
< 2 years	1,122	2,755	-	3,877
< 3 years	95,473	2,252	-	97,725
< 4 years	880	2,148	-	3,028
< 5 years	867	2,129	-	2,996
> 5 years	70,443	1,993	2,166	74,602
Total	227,564	15,034	2,166	244,764

Further details on these obligations are disclosed in the notes to the annual consolidated financial statements. Amounts in years less than 1 and 3 are high as non-amortizing term credit facilities are scheduled for renegotiation.

In addition to the commitments noted above, Clearwater has commitments surrounding the conversion of the shrimp vessel to a clam vessel in the amount of \$10 million and has a \$10 million commitment made in the third quarter of 2007 related to ground fish quota that received government approval in 2008.

DISTRIBUTABLE CASH AND CASH DISTRIBUTIONS

(Please refer to the definitions and reconciliation section of the MD&A for the reconciliation between cash flows from operations to distributable cash.)

Distributable cash does not have any standardized meaning prescribed by Canadian GAAP and therefore is unlikely to be comparable to similar measures presented by other companies. This provides guidance to readers seeking to assess the sustainability of distributions by comparing distributions paid to the amount of distributable cash. As distributable cash is a measure frequently analyzed for income trusts, we have calculated the amount in order to assist readers in this review. However, distributable cash should not be construed as an alternative to net earnings determined in accordance with GAAP as an indicator of performance, as a measure of liquidity, or as a measure of cash flows, and management does not use this measure as a performance measure of earnings. Management uses distributable cash as a measure of cash generated by Clearwater available for distribution to unit holders without eroding Clearwater's production capacity.

In 2007, Clearwater generated \$13.1 million of distributable cash (2006 - \$42.4 million) and declared distributions of \$31.5 million (2006 - \$15.8 million). Please

refer to the distributable cash reconciliation included in this document for detailed reconciliations of these amounts.

As discussed above, the more significant factors that impacted earnings in 2007 included soft scallop market conditions, clam vessel disruptions and foreign exchange. The impact of these factors reduced distributable cash generated in 2007 by \$29.3 million as compared to 2006.

When determining the level of distribution payment, the Trustees consider the financial results, on-going capital expenditure requirements, leverage, covenants and expectations regarding future earnings. Future earnings can be impacted by a number of factors including, but not limited to, total allowable catch levels, selling prices, weather, exchange rates and fuel costs. An update on those factors is as follows.

- Current financial results – 2007 was impacted by market conditions, clam vessel disruptions and foreign exchange, with these factors reducing distributable cash generated by \$29.3 million as compared to 2006.

As of December 31 2007, EBITDA and distributable cash, excluding the impact of non-cash foreign exchange, have declined compared to 2006 with the rolling four quarters' EBITDA and distributable cash being \$37.4 million and \$13.1 million respectively, as compared to \$65 million and \$42.4 million for 2006.

- Capital expenditures - Clearwater currently has two significant capital projects in process; the conversion of a vessel for its clam fleet and a \$10 million commitment for the purchase of turbot quota. The vessel will cost approximately \$16 million and is expected to be complete in the second quarter of 2008.

Clearwater has spent approximately \$31 million on its fleet in the past five years. This has allowed it to implement changes to improve profitability through the use of new technology and a younger fleet. For greater details on Clearwater's strategy for capital replacement, a 5-year history of capital expenditures as well as information on Clearwater's strategy in maintaining its assets, please refer to the Capability to Deliver Results section.

- Leverage and financial covenants - Due to the items previously noted that impacted 2007's results, leverage has increased compared to December 31, 2006. However, it is important to note that Clearwater's lending covenants exclude large non-cash items from EBITDA calculations and subordinated debt. Clearwater is in compliance with all of the non-financial and financial covenants associated with its debt

facilities. Subsequent to year-end, the terms of the lending agreement were amended resulting in additional conditions on distributions that can be declared for 2008. Please see the Definitions and Reconciliations section at the end of this report for the calculation of leverage.

- Expectations regarding future earnings – Management expects 2008 to continue to show improvement compared to 2007. Management believes that with the expansion of the clam fleet in 2008, and assuming exchange rates remain relatively constant throughout the year, Clearwater will continue to grow and to generate positive cash flows and increase profit margins. They also anticipate that 2008 will experience a higher Canadian scallop total allowable catch, improved profit in the lobster business and reduced overhead costs.

The Fund announced on January 21, 2008 that, having declared distributions of \$0.60 per unit in 2007 and having distributed cash in excess of the amounts generated, it would suspend monthly cash distributions. The Trustees and Directors have also agreed that upon reinstatement, if Clearwater remains in its current structure, distributions will be determined quarterly and paid in arrears after considering the traditional criteria in determining the distribution policy. This distribution policy change will not impact Clearwater's outstanding convertible debentures. Clearwater will continue to pay interest semi-annually on the convertible debentures at their regularly scheduled dates.

The Trustees have appointed BMO Nesbitt Burns as their financial advisor for the strategic review. The objective of the strategic review, which commenced during the fourth quarter of 2007, is to identify and consider strategic alternatives available to maximize unit holder value. There can be no assurance that the review process will result in a decision regarding any transaction, or that it will be completed in any specific time frame.

In the news release announcing the appointment of BMO Nesbitt Burns as the financial advisor for the strategic review, Stan Spavold, Executive Vice-President of CFFI stated, "Clearwater remains an important strategic investment for CFFI and we continue to believe in the long term prospects of the business. We have come to the belief that the current structure of CSLP is inhibiting the ability of CSLP to grow and respond to its current challenges."

Clearwater has a large depreciable asset base and some of the business units are incorporated. As a result, some of our distributions are treated as return of capital for tax purposes and are not taxable to the unit holder and some are taxed as dividend income and are taxable to unit holders. The following table summarizes the history of the taxation of distributions.

Taxation year	Return of	Dividend	Other
---------------	-----------	----------	-------

	capital	income	income
2002 per \$ of distribution	62%	4%	34%
2003 per \$ of distribution	45%	20%	35%
2004 per \$ of distribution	62%	3%	35%
2005 per \$ of distribution	52%	-	48%
2006 per \$ of distribution	32%	-	68%
2007 per \$ of distribution	23%	76%	1%

Summary of distributable cash and other key figures

(\$000's)	13 weeks ended December 31, 2007	year ended December 31, 2007	year ended December 31, 2006	year ended December 31, 2005
Cash flow from operations	\$ 28,478	\$ 26,547	\$ 44,612	\$ 36,142
Net earnings (loss)	(4,843)	20,268	1,834	19,873
Distributions declared	7,807	31,499	15,837	27,367
Distributable cash	12,598	13,084	42,351	27,205
(Shortfall) excess of distributable cash over distributions declared	4,791	(18,415)	26,514	(162)
(Shortfall) excess of cash flows from operating activities over distributions declared	20,671	(4,952)	28,775	8,775
(Shortfall) excess of net income over cash distributions declared	(12,650)	(11,231)	(14,003)	(7,494)

Cash on hand along with cash flow from operations were used to fund the distributions for 2007. Distributions have been suspended effective for January 2008. When considering Clearwater's ability to reinstate distributions, the Trustees will weigh considerations including, but not limited to, the current financial conditions, capital expenditures, leverage and expectations for future earnings.

In July 2007, the Canadian Institute of Chartered Accountants ("CICA") released guidance on the calculation and disclosure for distributable cash in which it requires a calculation of "Standardized Distributable Cash" and allows a calculation of "Adjusted Standardized Distributable Cash". Adjusted Standardized Distributable Cash is consistent with the calculation we have always provided and therefore for the purposes of our report we refer to it as "distributable cash".

EXPLANATION OF FOURTH QUARTER RESULTS

Consolidated Operating Results for the thirteen weeks comprising the fourth quarter, in thousands of Canadian dollars. The prior year has been restated to reflect the impact of the new accounting policy for refits, adopted in fiscal 2007 and applied retroactively. Please refer to the critical accounting policies section of the MD&A for further details.

The results of operations of the Fund are entirely related to Clearwater's performance and therefore the commentary below is on the operations of Clearwater. The statements of earnings disclosed below reflect the unaudited interim earnings of Clearwater for the 13-week periods ended December 31, 2007 and December 31, 2006.

	<u>2007</u>	<u>2006</u>
Sales	\$ 77,720	\$ 84,136
Cost of goods sold	61,642	64,229
Gross profit	16,078	19,907
	20.7%	23.7%
Administration and selling	9,196	10,915
Loss (gain) on disposal of licences and other, net	1,466	(55)
Other income	(1,239)	(1,093)
Insurance claim	(90)	-
Foreign exchange and derivative loss	2,172	20,799
Bank interest and charges	153	257
Interest on long-term debt	4,700	3,222
Depreciation and amortization	2,639	3,568
Reduction in foreign currency translation account	854	672
	19,851	38,285
Loss before income taxes and minority interest	(3,773)	(18,378)
Income tax expense (recoverable)	591	(567)
Loss before minority interest	(4,364)	(17,811)
Minority interest	479	904
Net loss	\$ (4,843)	\$ (18,715)

Net Loss

The net loss decreased by \$14.2 million in the fourth quarter of 2007.

	<u>2007</u>	<u>2006</u>	<u>Change</u>
Net loss	\$ (4,843)	\$ (18,715)	\$ 13,872
Explanation of changes in earnings:			
Lower unrealized foreign exchange and derivative loss			11,559
Higher realized foreign exchange and derivative income			7,068
Lower gross profit			(3,829)
All other			(926)
			\$ 13,872

Sales to customers for the quarter by product category were as follows:

	<u>2007</u>	<u>2006</u>	<u>Change</u>	<u>%</u>
Scallops	\$ 34,574	\$ 26,558	\$ 8,016	30%
Lobster	21,186	22,441	(1,255)	(6)%
Clams	9,397	16,301	(6,904)	(42)%
Coldwater shrimp	9,484	14,360	(4,876)	(34)%
Ground fish and other	1,522	1,845	(323)	(18)%
Crab	1,557	1,348	209	16%

Hedging program	-	1,283	(1,283)	(100)%
	\$ 77,720	\$ 84,136	\$ (6,416)	(8)%

Scallop sales were higher in the fourth quarter of 2007 compared to the same period in the prior year, indicating improvement in market conditions, which had been soft in the first half of 2007. Sales increased in the quarter compared to 2006 due to a 72% higher sales volume with lower selling prices and product mix weighted more in smaller product classes offsetting the majority of the benefit of the higher volumes.

Lobster sales are relatively consistent with the prior year. We continue to realize the benefits of our raw lobster product and the application of technology that provides a more effective method to sort and grade our live lobster improving margins. In addition, in January 2007, Clearwater purchased an additional offshore lobster licence and related assets, which, based on recent TAC levels, should provide a favourable return on investment. In the fourth quarter of 2007, the lobster volumes were negatively impacted by higher than normal shore prices and the impact of a slower market in North America.

Clam sales in the fourth quarter were significantly lower than the prior year due to lower volumes; however, this was partially offset by higher selling prices and a more profitable product mix. The loss of the Atlantic Pursuit in December 2006 and the Atlantic Seahunter in June of 2007 along with continued vessel disruptions resulted in significantly lower harvest and sales volumes in the fourth quarter of 2007. The impact of these disruptions will continue to be felt into 2008, as volumes are expected to continue to be low until the clam fleet is expanded.

Coldwater shrimp sales are lower than the prior year primarily due to lower volumes. This is due to the removal of one of the shrimp vessels from the fleet in the fourth quarter so that it could be converted to a clam vessel. The re-assignment of the vessel from the shrimp fleet is not expected to have any material impact on the shrimp business, as Clearwater anticipates that the quota will be included in a new joint venture.

Crab sales were consistent with the prior year as both the Highland and St. Anthony plants that process the crab are operated on a seasonal basis and were not in operation for the majority of the fourth quarter. The Highland plant was not in operation in the prior year due to a labour dispute in Glace Bay, Nova Scotia that began in March 2006 and was resolved in the second quarter of 2007.

There is no hedging income in 2007. Due to the increasing complexity of applying accounting standards, Clearwater stopped designating its foreign exchange derivative contracts as hedges for accounting purposes as of April 2, 2006. This has had the impact of reducing sales and margins compared to the

prior year, as gains or losses on derivative contracts are included below the gross profit line as opposed to being included in sales.

In summary, sales for the quarter were \$6.4 million less than in 2006, as lower sales in both clams and shrimp due to reduced volumes were partially offset by increased scallop sales.

Foreign exchange reduced sales and margins by approximately \$7.5 million in the fourth quarter of 2007 when compared to the rates received in the fourth quarter of 2006.

Currency	2007		2006	
	% sales	Rate	% sales	Rate
US Dollars	39.9%	0.986	42.7%	1.175
Japanese Yen	6.7%	0.009	8.8%	0.009
Euros	27.1%	1.419	22.1%	1.485
UK pounds	8.7%	2.006	6.6%	2.189
Canadian dollar and other	17.6%		19.8%	
	100.0%		100.0%	

Clearwater maintains an active hedging program to provide a higher degree of certainty to future Canadian dollar cash flows. For additional detail please refer to note 5 in the financial statements.

Administration and selling costs are lower in the quarter than they were in the similar quarter of the previous year as the bonus expense was lower in 2007.

Loss (gain) on disposal of licences and other, net includes a write down of approximately \$1.5 million in 2007 on equipment related to the shrimp business. This write down was considered when analyzing the return on the project.

Other income is relatively consistent with the prior year as outlined in the table below with lower export rebates out of Argentina offset by higher other sources of revenue.

Other income detail for the quarter In (000's)	2007	2006
Investment income	\$ 531	\$ 252
Export rebate	78	416
Quota rental and royalties	-	27
Other	630	398

\$ 1,239 \$ 1,093

Foreign exchange and derivative contract loss was \$2.2 million in 2007 versus \$20.8 million in 2006. From a cash perspective, the business generated \$9.9 million of cash from foreign exchange management in the fourth quarter of 2007 versus \$2.8 million in 2006. The significant gain in the fourth quarter primarily related to the unwinding of all the forward contracts in place at that time resulting in a gain of approximately \$9.7 million, the majority of forward contracts have been subsequently replaced by year-end. The other realized amount includes approximately \$1 million of interest payments related to the Iceland bond and the revaluation of current foreign denominated net assets.

Foreign exchange and derivative contract detail for the quarter in (000's)	2007	2006
Realized (income) loss		
Foreign exchange derivatives	(15,018)	(2,247)
Other realized	5,154	(549)
	<u>(9,864)</u>	<u>(2,796)</u>
Unrealized (income) loss		
Foreign exchange on balance sheet	(910)	2,525
Mark-to-market on foreign exchange derivative contracts	11,426	19,407
Mark-to-market on interest and currency swap contracts	1,520	1,663
	<u>12,036</u>	<u>23,595</u>
Total exchange loss	\$ 2,172	\$ 20,799

Bank interest and interest on long-term debt increased compared to 2006. The prior year included \$0.7 million of interest that was capitalized. In addition, interest costs were higher in 2007 due to new convertible debentures that were issued in the first quarter of 2007. This increase was partially offset by a change in the method of accounting for an inflation-indexed bond. Prior to 2007, interest expense included an estimate of the assumed inflation rate on the Icelandic bond. The estimated change in the liability associated with inflation indexing is included in foreign exchange and derivative contract expense for 2007.

Depreciation and amortization is lower compared to the fourth quarter of 2006 primarily due to a lower depreciable asset base in 2007.

The **reduction in foreign currency translation account** is a non-cash adjustment related to a reduction of Clearwater's net investment in its subsidiary in Argentina.

Income taxes have increased compared to the prior year, partially due to the fact that in 2006 there was a higher amount of future tax recovery related to the clam business.

OUTLOOK

Clearwater weathered a very challenging year and experienced a number of external factors simultaneously impacting the business. Foreign exchange negatively impacted sales and earnings by approximately \$30.2 million. The clam business was impacted by the loss of two vessels and having to maintain two older vessels. We also experienced a slower scallop market compared to the prior year. However, Clearwater remains well-positioned to build on our three decades as a Canadian leader in the global seafood business.

Having suspended monthly distributions effective for January 2008 due to lower distributable cash generated in 2007, Clearwater will continue to monitor its financial position on a regular basis. At the same time, the Trustees and special committee are committed to thoroughly examining all the options available, to maximize unit holder value and foster long-term growth, through the strategic review that we announced in the fourth quarter of 2007.

Management continues to believe there is strong potential for growth in the clam business as this business is far stronger and much better organized and coordinated from the vessel to the market. With the delivery of the new clam vessel in 2008, combined with the ocean bottom mapping technology, the clam business will begin to realize the returns of these investments in 2008 and beyond. We also anticipate that we will experience a higher Canadian scallop total allowable catch, improved profit in the lobster business and reduced overhead costs. All of this provides the opportunity for improved results in 2008.

We hold significant quotas in our key species, we have leading-edge, innovative harvesting and processing technologies and we are vertically integrated. Our business strategies to deliver long-term value are sound.

We have an outstanding and dedicated workforce, excellent quota positioning, and global customer relationships that span decades and we look forward to taking up the opportunities that 2008 will bring.

RISKS AND UNCERTAINTIES

The Fund is a limited purpose trust, which is entirely dependent upon the operations and assets of Clearwater. Cash distributions to unitholders are not guaranteed and depend on the ability of Clearwater to pay distributions on its partnership units. Clearwater's income and cash flow are generated from and

fluctuate with, the performance of its business, which is susceptible to a number of risks, including risks related to resource supply, food processing and product liability, suppliers, customers, competition and foreign exchange exposure and lawsuits in the normal course of business. For further disclosure of additional risk factors please refer to the Annual Information Form.

Resource supply

Clearwater's business depends on a continuing supply of product that meets its quality and quantity requirements. Water temperatures, feed in the water and the presence of predators all influence the level of the catch and harvesting locations are not necessarily consistently successful from year to year. The availability of seafood in Canadian and Argentinean waters is also dependent on the total allowable catch allocated to Clearwater in a given area. Although the total allowable catch in these areas and Clearwater's enterprise allocations have been largely stable, fishery regulators have the right to make changes in the total allowable catch based on their assessment of the resource from time to time. Any reduction of total allowable catches in the areas from which Clearwater sources seafood, or the reduction of stocks due to changes in the environment or the health of certain species, may have a material adverse effect on Clearwater's financial condition and results of operations.

Resource supply risk is managed through adherence to the Department of Fisheries and Oceans ("DFO") policies and guidelines and Clearwater's investment in science and technology, which enables Clearwater to understand the species that it harvests. Clearwater has invested in projects with the scientific community, such as ocean floor mapping and the development of rotational fishing plans. The guidelines, developed by DFO, are very often a cooperative effort between industry participants and DFO. Clearwater further mitigates the risk associated with resource supply and competition through the diversification across species.

Foreign exchange

In excess of 80% of Clearwater's sales are in United States dollars and other currencies, whereas the majority of expenses as well as all of the cash distributions payable by the Fund and Clearwater are in Canadian dollars. As a result, fluctuations may have a material impact on Clearwater's financial results and the amount of cash available for distribution to unitholders.

Risks associated with foreign exchange are partially mitigated by the fact that Clearwater operates internationally, which reduces the impact of any country-specific economic risks on its business. Clearwater also uses forward exchange contracts to manage its foreign currency exposures.

Clearwater's sales denominated in U.S. dollars were approximately 46.4% of annual sales in 2007. Based on 2007 sales, a change of 1% the U.S. dollar rate

converted to Canadian dollars would result in a \$1.4 million change in sales and gross profit. In addition, approximately 18.9% of 2007 annual sales were denominated in Euros. Based on 2007 sales, a change of 1% the Euro rate as converted to Canadian dollars would result in a \$0.5 million change in sales and gross profit. Also, 8.5% of 2007 annual sales were denominated in Japanese Yen. Based on 2007 annual sales, change of 1% the Yen rate as converted to Canadian dollars would result in a change of \$0.25 million in sales and gross profit.

Food processing risks

Clearwater's food processing operations are subject to federal, provincial and local food processing controls, and may be impacted by consumer product liability claims, product tampering, and the possible unavailability and/or expense of liability insurance. A determination by applicable regulatory authorities that any of Clearwater's plants are not in compliance with any such controls in any material respect may allow regulators to shut down plant operations and may have a material adverse effect on Clearwater's financial condition and results of operations. In addition, negative publicity, significant decreases in demand, or increased costs associated with any of these circumstances may have a material adverse effect on Clearwater's financial condition and results of operations. Clearwater's operation of its facilities involves some risks, including the failure or substandard performance of equipment, natural disasters, suspension of operations and new governmental statutes, regulations, guidelines and policies. There can be no assurance that as a result of past or future operations, there will be no claims of injury by employees or members of the public.

Food processing and product liability risks are reduced through Clearwater's satisfaction of all Canadian Food Inspection Agency guidelines and through the strict implementation of quality control programs. These include HACCP ("Hazard Analysis Critical Control Point") programs on Clearwater's sea- and land-based facilities. Clearwater's plants have been approved by some of the largest seafood purchasers in the world, including Sysco Corporation in the United States and Marks & Spencer in the United Kingdom. Clearwater processes a large portion of its products using frozen-at-sea technology, which also mitigates food processing and product liability risks because many of these products undergo minimal handling and are shipped directly from the vessel.

Suppliers, Customers and Competition

Consolidation among food distributors results in increased pressure on pricing and trade terms for food processors. Clearwater's operating costs may be negatively affected by increases in inputs, such as energy costs, raw material and commodity prices.

Clearwater uses fuel, electricity, air and ocean freight and other materials in the production, packaging and distribution of its products. Fuel and freight are two significant components of the costs of Clearwater's products and the distribution thereof. The inability of any of Clearwater's suppliers to satisfy its requirements, or a material increase in the cost of these inputs, may have an adverse effect on Clearwater's financial condition and results of operations.

The seafood industry is highly competitive in all of the markets in which Clearwater participates. Some of Clearwater's competitors have more significant operations within the marketplace, a greater diversification of product lines and greater economic resources than Clearwater, and are well established as suppliers to the markets that Clearwater serves. Such competitors may be better able to withstand volatility within the seafood industry and throughout the economy as a whole while retaining greater operating and financial flexibility than Clearwater. There can be no assurance that Clearwater will be able to compete successfully against its current or future competitors, or that competition will not affect Clearwater's financial condition and results of operations. In addition, Clearwater typically does not have written agreements with its customers. Accordingly, a customer may decide to terminate its relationship with Clearwater on relatively short notice. The loss of significant customers may have a material adverse effect on Clearwater's financial condition and results of operations.

Risk associated with suppliers is mitigated through diversification of suppliers. Risk associated with customers is mitigated through diversification of the customer base. Clearwater has over 1,300 customers worldwide with no individual customer representing more than 5% of sales. Clearwater uses a combination of credit reporting agencies, credit insurance, letters of credit and secured forms of payment to mitigate credit risk associated with its customers.

Input costs

Clearwater used approximately 30 million litres of marine fuel oil in 2007. A change of one cent in the price of marine fuel oil would result in a change of approximately \$300,000 to annual harvesting expenses.

TRANSACTIONS WITH RELATED PARTIES

Clearwater has transactions with related parties with which it has entered into joint venture agreements for the purpose of extending its harvesting and processing capacity.

The following is a summary of the transactions included in the financial statements for the year:

	2007	2006
--	------	------

Commissions charged to joint ventures	\$ 1,534	\$ 1,625
Interest charged to joint ventures (paid to)	(49)	(47)

The following is a summary of the balances due to and from joint venture partners as at December 31:

	2007	2006
Accounts receivable from joint venture partner	\$504	\$ 151
Accounts payable to joint venture partner	32	438
Due to joint venture partner	2,166	2,280

As at December 31, 2007, Clearwater was contingently liable for the obligations of the joint venture partners in the amount of \$4.9 million (2006 - \$5.6 million). However, the joint venture partner's share of the assets is available for the purpose of satisfying such obligations. The book value of these assets is \$17.9 million (2006 - \$15.7 million).

In addition to the transactions and balances associated with related parties disclosed above, Clearwater had the following transactions and balances with Clearwater Fine Foods Incorporated during 2007 and 2006:

	2007	2006
Transactions		
Charged by CFFI for rent and other services, net of rent and IT services charged to CFFI	14	218
Balances		
Distribution and other payable to CFFI	1,152	1,161

In addition, Clearwater was charged approximately \$108,000 for vehicle leases in 2007 (2006 - \$ 139,000) and approximately \$115,000 for other services (2006 - \$81,000) by companies controlled by a relative of an officer of Clearwater.

Subsequent to December 31, 2007, Clearwater sold equipment to one of our minority shareholder's. The equipment was sold at a market price of \$467,000.

These transactions are in the normal course of operations and have been recorded at fair market value.

CRITICAL ACCOUNTING POLICIES

Clearwater's critical accounting policies are those that are important to the portrayal of Clearwater's financial position and operations and require

management to make judgments based on underlying estimates and assumptions about future events and their effects. Underlying estimates and assumptions are based on historical experience and other factors that are believed by management to be reasonable under the circumstances. These estimates and assumptions are subject to change as new events occur, as more experience is acquired, as additional information is obtained, and as the operating environment changes. Refer to the annual report for a complete listing of critical accounting policies and estimates used in the preparation of the consolidated financial statements.

Impact of recently adopted accounting policies

Due to the increasing complexity of applying accounting standards, as well as the requirement to adopt the Comprehensive Income accounting standard in the future, Clearwater no longer designates contracts as hedges for accounting purposes, effective April 2, 2006. As a result, it recorded the fair value of these contracts as an asset (\$1.9 million at April 1, 2006) with the offsetting gain deferred and amortized at that time. From that point forward, all contracts were marked-to-market each reporting period and any gains or losses, both realized and unrealized, were included in foreign exchange income.

During the course of the quarter, Clearwater reviewed all new accounting standards issued by the CICA in order to determine the impact of the new standards, if any.

Impact of accounting policies adopted in 2007:

Financial instruments and comprehensive income

Effective January 1, 2007, Clearwater adopted the new CICA Handbook Standards relating to financial instruments. These new standards have been adopted on a prospective basis with no restatement of prior period financial statements.

(a) Financial Instruments

Section 3855, "Financial Instruments – Recognition and Measurement" provides guidance on the recognition and measurement of financial assets, financial liabilities and non-financial derivatives. This new standard requires that all financial assets and liabilities be classified as one of the following: held-for-trading, held-to-maturity, loans and receivables, available-for-sale or other financial liabilities. The initial and subsequent recognition depends on their initial classification.

Held-for-trading assets are carried at fair value with transaction costs expensed immediately and gains and losses recognized in net

earnings in the period in which they arise. Held-to-maturity financial assets and loans and receivables are initially recognized at their fair values and subsequently measured at amortized cost using the effective interest rate method, with gains and losses recognized in net earnings in the period in which they arise. Available-for-sale assets are carried at fair value with gains and losses recognized in comprehensive income. Other financial liabilities are initially measured at cost or at amortized cost depending on the nature of the instrument, and are subsequently measured at amortized cost using the effective interest rate method, with gains and losses recognized in net earnings in the period in which they arise.

The standard requires Clearwater to make certain elections, upon initial adoption of the new rules, regarding the accounting model to be used to account for each financial instrument. The following is a summary of the accounting model Clearwater has elected to apply to each of its significant categories of financial instruments outstanding as of January 1, 2007:

Cash	Held-for-trading
Accounts receivable	Loans and receivables
Derivative financial instruments	Held-for-trading
Accounts payable and accrued liabilities	Other liabilities
Long-term debt	Other liabilities
Due to joint venture partner	Other liabilities
Commodity contracts	Held-for-trading

As a result of the adoption of this section, Clearwater reflected the following adjustments as of January 1, 2007:

- \$71,000 was adjusted to the opening retained earnings for January 1, 2007. This related to long-term debt.
- A reclassification of amounts previously recorded in “Cumulative foreign currency translation account” to “Accumulated other comprehensive income”.

Deferred financing costs related to debt are no longer presented as other assets on the balance sheet but are now netted against the debt. This change in accounting policy resulted in a decrease of \$2.8 million in the amount of long-term debt as of January 1, 2007.

(b) Comprehensive Income

Section 1530, “Comprehensive Income” requires separate disclosure of comprehensive income and its components in the financial statements. Other comprehensive income includes the exchange gains and losses arising from the

translation of the financial statements of self-sustaining foreign operations. The effect of exchange rate variations on the translation of Clearwater's net assets of self-sustaining foreign operations has been recorded as "Other comprehensive income (loss), net of tax".

(c) Additional Disclosure

The financial statements include additional disclosure regarding financial instruments. Note 5 (b) includes a summary of the net asset/liability position based on the type of derivative contract outstanding as of the end of the year. As well, the quarterly financial statements include the expanded note previously only included in the annual financial statements.

Refit accruals

In September 2006, the Financial Accounting Standards Board in the United States issued FASB AUG AIR-1, Accounting for Planned Major Maintenance Activities. This standard, which is effective January 1, 2007, amends the guidance for planned major maintenance activities; specifically, it precludes the use of the previously acceptable "accrue in advance" method, the method previously used by Clearwater.

In the absence of specific guidance in Canada on this topic, we believe it appropriate to follow FASB AUG AIR-1, and therefore adopted this standard on January 1, 2007. As a result of adopting this standard, we have reduced opening refit accruals by \$4.9 million, reduced future tax assets by \$295,000, increased future tax liability by \$260,000 and reduced the opening deficit by \$4.3 million. This change in policy will result in more variability in earnings, as refit expenses were previously amortized over a period of years and now will be expensed as incurred. This policy has been applied retroactively. As a result, \$4.8 million has been expensed in 2007 (\$3.3 million in 2006).

As a result of adopting this standard, comparative figures for 2006 have been restated. We have made the following adjustments:

	January 1, 2007	Dec 31, 2006 13 weeks ended
Balance Sheet		
Reduction in accounts payable and accrued liabilities	\$4,867	\$4,867
Reduction in other long-term assets	(295)	(295)
Increase in future income taxes liability	(279)	(279)
Reduction in deficit	\$4,293	\$4,293
Income statement		
Decrease in cost of goods sold	-	641
Increase in future tax expense	-	270

Future Income Tax and other

The Fund recorded a future income tax expense of \$34 million in the second quarter of 2007, accounting for the largest change in the Fund's net income (loss) quarter-over-quarter and on a year-to-date basis in 2007 relative to the prior year. The second quarter expense reflects the impact of the trust tax legislation. With the June 2007 substantive enactment of Bill C-52, a new 31.5 per cent tax will be applied to distributions from Canadian public trusts starting in 2011. As a result, the Fund recorded a \$34 million future income tax expense and corresponding future income tax liability related to the differences between the accounting and tax basis of the Fund's and underlying partnership's assets. Prior to this legislation, the Fund did not record future income taxes, as it was not subject to income tax. While net income in the second quarter of 2007 was reduced significantly by this future income tax adjustment, there was no impact on cash from operating activities. On October 30, 2007, the Canadian Federal Government announced changes to the tax rates that will reduce the proposed tax applied to distributions for Canadian public income trusts from 31.5 per cent to 29.5% in 2011 and 28.5% for 2012 and going forward.

Impact of standards to be adopted in the future

Inventory

In June 2007, the CICA has issued Section 3031, "inventories", which replaces Section 3030, "inventories" and harmonizes the Canadian standards related to inventories with International Financial Reporting Standards. Effective for interim and annual financial statements beginning on or after January 1, 2008, this section provides more extensive guidance on the determination of cost, requires impairment testing and expands the disclosure requirements to increase transparency. The adoption of this new standard is not expected to significantly impact the overall financial results. The most significant impact is due to accounting for variable overheads and depreciation as a cost of inventory and as a result such costs will be included in cost of goods sold as opposed to below the gross profit line.

International Financial Reporting Standards ("IFRS")

Effective January 1, 2011, Canadian GAAP will converge with IFRS. At this time, financial reports will be based on IFRS and will require comparative information. We are currently in the process of developing and implementing a plan to ensure Clearwater is prepared to meet the requirements of the new accounting

guidelines. Due to the complexity of the new guidelines it is difficult to determine the impact at this time. As we develop further in the process, any significant impacts will be reported on a timely basis.

SUMMARY OF QUARTERLY RESULTS

The following financial data provides historical data for the twelve most recently completed quarters. Please note that only the first, second and third quarters of 2006 have been restated for the change in refit policy.

(In 000's except per unit amounts)

	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
Fiscal 2007				
Sales	\$ 59,095	\$ 75,311	\$ 90,555	\$77,720
Net earnings (loss)	3,668	12,120	9,323	(4,843)
Basic earnings (loss) per unit	0.07	0.23	0.18	(0.09)
Fiscal 2006				
Sales	\$ 70,349	\$ 81,312	\$ 79,939	\$ 84,136
Net earnings (loss)	1,634	10,407	8,507	(18,714)
Basic earnings (loss) per unit	0.03	0.22	0.16	(0.35)
Fiscal 2005				
Sales	\$ 67,359	\$ 69,712	\$ 93,548	\$ 84,220
Net earnings	1,645	1,371	12,136	4,721
Basic earnings per unit	0.03	0.03	0.23	0.09

Clearwater's business is seasonal in nature, with sales typically higher in the second half of the calendar year than the first half of the year, a trend illustrated in the results above.

Net earnings also reflect some growth in 2005 and 2006, but have been impacted by changes in foreign exchange rates. The impact of the foreign exchange rates is clearly seen in the volatility of earnings in the quarterly results, and in particular in the fourth quarter of 2006, which included large non-cash losses related to foreign exchange derivatives.

For a more detailed analysis of each quarter's results, please refer to our quarterly reports and our annual reports.

DEFINITIONS AND RECONCILIATIONS

Distributable Cash

Distributable cash does not have any standardized meaning prescribed by Canadian GAAP and therefore is unlikely to be comparable to similar measures presented by other companies. Management believes that distributable cash is a useful supplemental measure, as it provides an indication of cash available for distribution to readers seeking to assess the sustainability of distributions by comparing distributions paid to the amount of distributable cash. In addition, as distributable cash is a measure frequently analyzed for income trusts, we have calculated the amount in order to assist readers in this review. Distributable cash should not be construed as an alternative to net earnings determined in accordance with GAAP as an indicator of performance, as a measure of liquidity or as a measure of cash flows, and management does not use this measure as a performance measure of earnings. Management uses distributable cash as a measure of cash generated by Clearwater available for distribution to unitholders without eroding Clearwater's production capacity.

We calculate distributable cash by starting with the actual cash from operating activities. From that we add or deduct, as appropriate, actual changes in working capital and gains/losses on disposals of property, plant, equipment and licences. Finally, we deduct the actual amount of our minority partners' share in EBITDA, interest and taxes and the amount spent on capital expenditures that management has designated as being for maintenance rather than growth.

This reconciliation has been prepared using reasonable and supportable assumptions, all of which reflect Clearwater's planned courses of action given management's judgement about the most probable set of economic conditions. Any adjustments based on forward-looking information may vary from actual results, perhaps materially.

Distributable cash generated was \$13.1 million in 2007 compared to \$42.4 million generated in 2006. In determining the payment of distributions, Clearwater considers the financial results, on-going capital expenditure requirements, leverage and expectations regarding future earnings. Future earnings can be impacted by a number of factors including, but not limited to, total allowable catch levels, selling prices, weather, exchange rates and fuel costs.

As discussed above, factors including market conditions, foreign exchange and clam vessel disruptions impacted earnings in 2007. These impacts also translated into a reduction of distributable cash generated by \$29.3 million as compared to 2006.

<i>(\$000's)</i>	13 weeks ended December 31, 2007	13 weeks ended December 31, 2006	Year ended December 31, 2007	Year ended December 31, 2006
Cash flow from operating activities	\$ 28,860	\$ 4,891	\$ 26,929	\$ 44,648
Add (deduct):				
Capital expenditures per cash flow	(4,390)	(2,906)	(15,961)	(20,647)
Standardized Distributable Cash	24,470	1,985	10,968	24,001
Change in non-cash working capital ^A	(15,245)	4,948	(7,059)	7,071
Minority share EBITDA, int., taxes ^B	23	(1,707)	(2,822)	(7,625)

Adjustment for ROI capital ^C	3,377	2,228	12,569	18,697
Gain (loss) on disposal P.P.E /licences ^D	(27)	(217)	(572)	208
<u>Distributable cash</u>	<u>\$ 12,598</u>	<u>\$ 7,237</u>	<u>\$ 13,084</u>	<u>\$ 42,352</u>
<u>Distributions ^E</u>	<u>\$ 7,807</u>	<u>\$ 7,919</u>	<u>\$ 31,499</u>	<u>\$ 15,837</u>

- A. Change in non-cash working capital is excluded as changes in working capital are, for the most part, due to seasonality and tend to reverse over the year, and are financed using Clearwater's debt facilities. Changes in this item depend on variables including, but not limited to, supply and demand, collectibility of accounts and timing of payments. Due to the seasonal nature of the seafood industry, inventories tend to build up over the summer months due to more favourable fishing conditions, as well as during seasonal buys for product such as lobster.
- B. Minority share in EBITDA, interest and taxes represents cash flows attributable to the minority interest in certain non-wholly owned subsidiaries. It is the calculated minority partners' interest in the earnings before interest, taxes, depreciation and amortization of the subsidiaries less their proportionate share of the interest and taxes. The adjustment is based on the actual results of minority interest entities and can fluctuate based on the results from the particular businesses.
- C. Proportionate maintenance capital represents capital expenditures that are related to sustaining existing assets rather than expansion or productivity improvement. The adjustment includes all capital expenditures with the exception of those projects designated as ROI projects based on achieving at least a 20% return on investment; such projects are disclosed in the capital expenditures section of the MD&A. The amount can vary and may relate to actual and expected spending and future benefit when determining if the project is a maintenance project or ROI project.
- D. Gains (losses) on property, plant and equipment are added back (deducted), as during the course of operating the business Clearwater will typically realize gains and losses from the turnover of assets, which occurs frequently due to Clearwater's focus on innovation. This includes gains and losses in the investing section of the Statement of Cash Flows along with any other minor adjustments not significant enough to disclose separately. The amount can vary and may relate to actual spending.
- E. There were no distributions for the first and second quarters of 2006.

Clearwater's business is seasonal in nature, with the result that lower amounts of distributable cash are generated in the first half of the year as compared to the latter half.

Gross Profit

Gross profit consists of sales less harvesting, production, distribution, and manufacturing costs.

Earnings before interest, tax, depreciation and amortization

Non-cash foreign exchange losses and gains have been backed out of the calculation of EBITDA due to the variability in non-cash gains and losses.

Earnings before interest, tax, depreciation and amortization is not a recognized measure under Canadian GAAP, and therefore is unlikely to be comparable to similar measures presented by other companies. Management believes that in addition to net income and cash provided by operating activities, EBITDA is a useful supplemental measure from which to determine the Fund's ability to generate cash available for debt service, working capital, capital expenditures, income taxes and distributions. In addition, as EBITDA is a measure frequently analyzed for public companies, we have calculated the amount in order to assist readers in this review. EBITDA should not be construed as an alternative to net earnings determined in accordance with GAAP as an indicator of performance, as a measure of liquidity, or as a measure of cash flows and management does not use this measure as a performance measure of earnings.

Reconciliation of four quarters ended December 31, 2007 and four quarters ended December 31, 2006 EBITDA

<u>(\$000's)</u>	Four quarters ended December 31, 2007	Four quarters ended December 31, 2006
Net earnings	\$ 20,268	\$ 1,834
Add (deduct):		
Minority interest	4,024	5,633
Income taxes	133	4,123
Reduction in foreign currency translation	2,644	2,369
Foreign exchange and derivative loss (income) unrealized	(17,697)	23,030
Depreciation and amortization	11,267	14,766
Interest on long-term debt	15,905	13,110
Bank interest and charges	840	953
EBITDA	\$ 37,384	\$ 65,818

Leverage

Leverage is not a recognized measure under Canadian GAAP, and therefore is unlikely to be comparable to similar measures presented by other companies. Management believes leverage to be a useful term when discussing liquidity. In addition, as leverage is a measure frequently analyzed for public companies, we have calculated the amount in order to assist readers in this review. Leverage should not be construed as an indicator of performance, as a measure of liquidity or as a measure of cash flows, and management does not use this measure as a performance measure of earnings.

Leverage is calculated by dividing the current and preceding three quarters' EBITDA by the total debt on the balance sheet adjusted for cash reserves, cash and currency hedges for the Icelandic debt for the period.

<i>(\$000's)</i>	December 31, 2007	December 31, 2006
EBITDA (as per previous table)	\$ 36,384	\$ 65,818
Total debt (per below)	149,405	187,619
Leverage	4.1	2.9
Debt per balance sheet	227,564	190,260
Adjust ISK denominated bond to swapped value:		
Less Icelandic bond	(51,392)	(46,795)
Estimated payment for Icelandic bond (excluding CPI)	<u>44,111</u> (7,281)	<u>47,004</u> 209
Reduce cash by unreserved cash		
Less cash balance	(70,878)	(10,850)
Add cash reserve for new vessels	- (70,878)	8,000 (2,850)
Net debt for leverage	<u>149,405</u>	<u>187,619</u>

Estimated payment for Icelandic bond when considering currency swaps

December 31, 2007

Currency in (000's)	Amount	Current rate	Canadian \$
Canadian	\$25,000	1.000	\$25,000
US	\$9,708	0.9913	9,624
Euro	2,500	1.4428	3,607
Sterling	3,000	1.9600	5,880
			<u>\$44,111</u>

December 31, 2006

Currency in (000's)	Amount	Current rate	Canadian \$
Canadian	\$25,000	1.000	\$25,000
US	\$9,708	1.1653	11,313
Euro	2,500	1.5377	3,844
Sterling	3,000	2.2824	6,847
			<u>\$47,004</u>